

Connect Beyond the Network



EXTREME AT-A-GLANCE

- NASDAQ: EXTR
- Founded in 1996
- Headquartered in San Jose, California
- 1,300 Employees Worldwide
- 20,000 Global Customers
- 1,500 Local Technology Partners
- 100% Insourced Service & Support

OUR TECHNOLOGIES

- ExtremeWireless
- ExtremeSwitching
- ExtremeControl
- ExtremeAnalytics
- ExtremeSecurity
- ExtremeCloud

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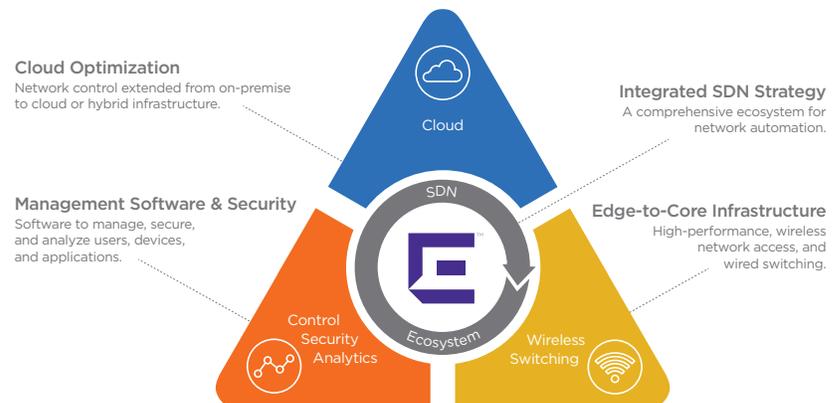
- Learn More At: www.extremenetworks.com
- Or Call: +1-888-257-3000

IT departments everywhere find themselves squeezed between implementing major IT initiatives and driving true bottom-line results.

At Extreme, we believe your corporate network is the key to meeting both demands. We help organizations large and small leverage their networks to build stronger connections with their customers, partners, and employees... connections that result in the ultimate business outcomes: higher sales, lower operating costs, and increased share of both mind and wallet.

Extreme Solutions: Beyond Hardware

We made a name for ourselves more than 20 years ago offering the most comprehensive, high-performance network access and switching products. But if you still think “hardware” when you hear “Extreme,” it’s time to think again.



Inspired by our vision of the network’s ability to drive the connections that, in turn, drive your business, we’ve layered on a set of software tools and operating systems to control policy from a single node to every device enterprise-wide. An analytics platform correlates usage with network performance and our intelligent control plane adapts in real-time. Finally, we’ve extended control beyond the physical network to your cloud infrastructure, optimizing your network and applications regardless of where they reside.

Our evolution beyond hardware into one of the leading provider of software-driven networking solutions means that Extreme can deliver an IT infrastructure that’s fast, resilient and can tune itself to the demands of users, applications and security threats — from wired to wireless, desktop to datacenter.

"For us, making the game-day experience great for our fans is our number one priority. Our relationship with Extreme lets us do exactly that. I appreciate their professionalism and the way they're proactively thinking about our needs. The wireless landscape is always changing and we rely on them to guide us at to what our next move should be."

FRED KIRSCH,
PUBLISHER AND VP OF CONTENT,
KRAFT SPORTS PRODUCTIONS

"We looked at other providers and what was missing for us was the total solution: wired, wireless, analytics, management... all together and all performing reliably, as promised. Our doctors, nurses and patients need to be able to rely on our network without having to think about it. That's absolutely essential in healthcare and it's exactly what we get from Extreme."

DOUG MCDONALD,
MANAGER, WIRELESS NETWORK,
HENRY FORD HEALTH SYSTEM

"I would characterize our relationship with Extreme as "worry-free." The one time we had a problem, it was on a Friday and they delivered a solution over the weekend that had us up and running before classes began on Monday morning, so our students and faculty were never impacted. We've built our capability from small to mighty over the years and they've been a big part of that."

MARK MITCHELL,
SENIOR IT MANAGER,
UNIVERSITY OF GLASGOW

Extreme Services: Beyond Expectations

Our 100% insourced support team is staffed by highly trained experts who are passionate about helping our customers get the most out of their investment in technology. Above-and-beyond is the only way we know and we believe it's what sets us apart from the competition.

It's also the overwhelming reason why some of the world's most recognized and respected names in business, government, healthcare, hospitality, education and manufacturing call themselves "Extreme customers-for-life." Because, quite literally, no other technology partner goes to the extremes that we do, digging in, thinking outside the network, and working tirelessly for your success.

Extreme Customers: Beyond Compare

Fast-growing companies with 50 crazy-busy employees. Chaotic hospitals with doctors needing instant access to life-saving information. Stadiums packed with 60,000 texting fans. Regardless of size, organizations who need the utmost in performance, reliability and service rely on Extreme to deliver powerful software-driven networking solutions. Here are just a few.



Ready to Get Extreme?

Learn why more than 20,000 customers in 80-plus countries turn to Extreme for high-performance, software-driven networking solutions that help build lasting relationships with customers, employees, partners, and others. And let us show you how we're ready to live up to the promise of the name "Extreme."

Visit www.extremenetworks.com or call us at +1-888-257-3000.



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